

# Overview



## OUR APPROACH

At Clarence we believe in working very closely with our clients and aim to be an integral part of their management structure. If the clients so wish, we are at the negotiating table to help them make informed decisions in real time.

Our approach is to bridge the gap between external and in-house counsels.

## WHAT WE OFFER

Clarence offers its clients the freedom to operate in Africa. Thanks to our diverse resources, we understand Africa better than most firms that operate on the continent. We assist clients to identify, assess and effectively minimise legal and regulatory risks. We develop creative and efficient solutions to operational challenges, so our clients can focus on revenue growth.

Our fees are very competitive and adjusted to the complexity of each matter assigned to us. Our objective is always to reduce our clients' cost.

Our areas of practice include Energy and Natural Resources, Corporate and Commercial, Risk Management & Compliance, Dispute Resolution and Litigation, Government Relations, Customs and Taxation, Employment and Immigration, Aviation and Telecommunications.

## STAKEHOLDER RELATIONS

We help our clients build strong working relationships with regulators, policy makers and other stakeholders in compliance with international laws. Our internal processes allow for information to be transmitted in a timely and clear manner to our clients.

## OUR VALUES

**Integrity** is our most important value, and our clients choose us because at Clarence, this is an aspect we never compromise on.

We have successfully completed various transactions for our clients and our responsiveness is the main factor they highlight for continuing to work with us. It is how we differentiate ourselves from other firms operating on the continent.

We strive for **excellence** in everything we do. We only hire the best and work with lawyers who are leaders in their areas of practice. Our internal processes and the constant **teamwork** between our lawyers are central to ensuring the service we deliver is of the highest quality.

## HOW WE CAN HELP

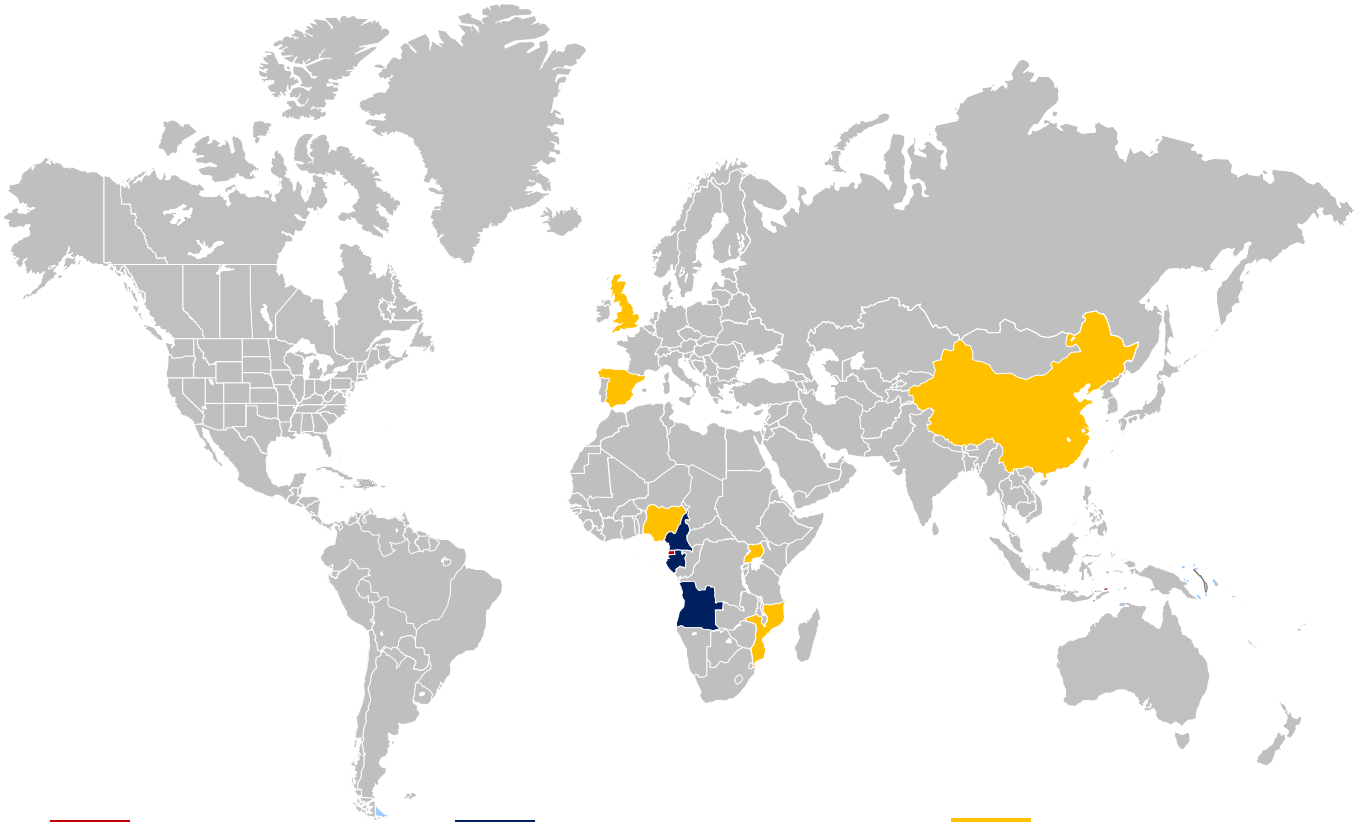
Clarence supports clients in all phases of their projects and operations in Africa. We offer:

- A dedicated, internationally qualified team with experience in a wide range of transactions in Hispanophone, Francophone, Anglophone and Lusophone countries such as Equatorial Guinea, Gabon, Cameroon, Angola, and via our alliances in Mozambique, Nigeria and Uganda.
- The firm's expertise in multiple areas of practice and an integrated solution for businesses across multiple jurisdictions.
- Tried and tested project management expertise on the continent.
- Global coordination with leading law firms and the Nextlaw Public Affairs Network by Dentons, the world's largest law firm.
- Close working relationship with key stakeholders in the countries where we operate, particularly with regulators.

## OUR ALLIANCES

Clarence has strategic alliances with leading international law firms. Our alliances mean that we can provide our clients with cross-border support on matters that have European, American and Asian ramifications. Our alliance partners are able to assist our clients with strong support on those three continents.

OUR OUTREACH



  
**Headquarter:**  
Equatorial Guinea

  
**Clarence Jurisdictions:**  
Angola, Cameroon and Gabon

  
**Strategic Alliances:**  
Mozambique, Nigeria, Uganda,  
Spain and China





## OUR EXPERIENCE

- Assisted a major engineering and services group in a voluntary insolvency procedure.
- Assisted an operator in implementing a Policy on the Secondment of Ministry of Mines and Hydrocarbons Employees in Equatorial Guinea.
- Trained managers of an operator on employment and customs laws in Equatorial Guinea.
- Successfully advised a multinational company on the provision of services related to the issuance of loans using cryptocurrencies in the CEMAC zone
- Successfully advised a multinational company about the provision of mobile money services in the CEMAC zone.
- Assisted a US private equity firm in the performance of due diligence on companies and individuals that informed their decision on a multi-billion-dollar investment.
- Assisted a procurement company with regards to its internal processes, including the preparation and implementation of a due diligence standard, compliance audits standard, cash payment procedure, code of conduct, a documents retention standard, dawn raid procedure and a gifts, entertainment and donations standard.
- Successfully advised a major oilfield service company in a multimillion-dollar employment litigation against former and current employees.
- Successfully advised and represented a major oilfield service company in multiple multimillion dollar customs disputes related to the temporary importation regime in Chad, Cameroon, Gabon, Congo and Equatorial Guinea.
- One of our lawyers participated in the negotiations of a midstream umbrella agreement in a multi-billion-dollar LNG project.
- Assisted an operator with visa and immigration matters.
- Assisted a major oil company in compliance and contracts audits and reviews that resulted in the recovery of millions of dollars from its clients and service providers.
- Assisted a major telecoms company in a shareholder dispute in the sum of 10M USD.

- Assisted a reputable independent EPC company on joint venture agreements, due diligence and risk management and compliance.
- Advised a multinational company on employee mobility, visa and immigration, tax and payroll related matters.
- Assisted a multinational oil services company to prepare and implement a local content road map and plan as well as procedures and standards related to social projects, supply chain and the transfer of knowledge and skills.

## OUR CLIENTS SPEAK

“Highlighted for its oil and gas practice as well as government relations, Clarence is the right firm for companies that want to get the job done professionally and in a timely manner.”

Lane Jones

**Managing Director, JIT Solutions LLC**

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“Clarence’s services were instrumental and professional, and we will surely re-connect with Clarence whenever we require any legal or advisory services related to our operations.”

Tania Khalaf, CEO, Setraco Group

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